



Real Estate by the Numbers

www.katiewethman.com

Katie Wethman, CPA, MBA, REALTOR®

July 2008

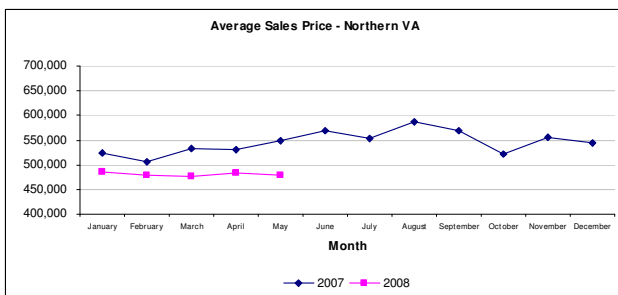
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Licensed in VA, DC, MD
 6849 Old Dominion Drive, Suite 200
 McLean, VA 22101

Real Estate By The Numbers - Area Monthly Sales Report

Source: MRIS. Information deemed reliable but not guaranteed.

Northern Virginia



Price Increase / (Decrease) Since...

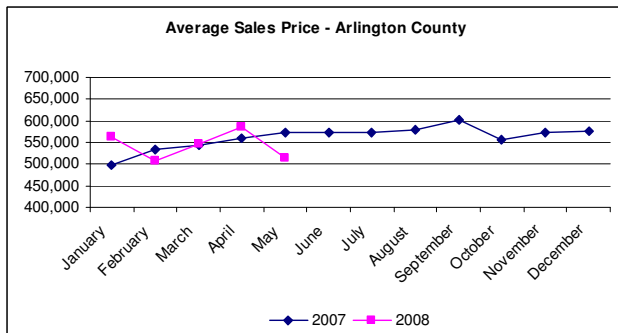
Same Month Previous Year	Previous Month
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-12.8%

-1.2%

Avg Sales Price as % of List (May) = 92.4%

Arlington County



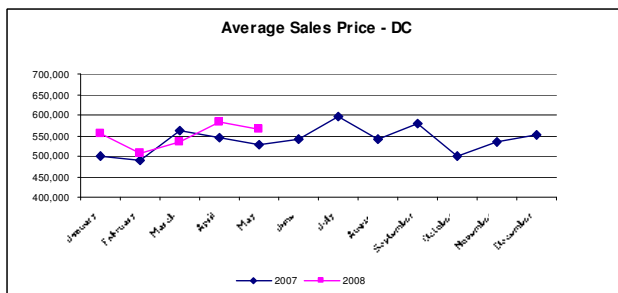
Same Month Previous Year	Previous Month
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-10.3%

-11.8%

Avg Sales Price as % of List (May) = 92.3%

District of Columbia



Same Month Previous Year	Previous Month
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6.9%

-3.2%

Avg Sales Price as % of List (May) = 93.6%

If you know anyone interested in purchasing, selling, or investing in real estate and would appreciate the professional service I provide, please forward their name and number to me. I would love to assist them with their real estate needs.





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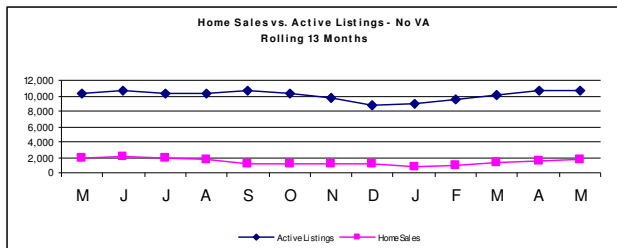
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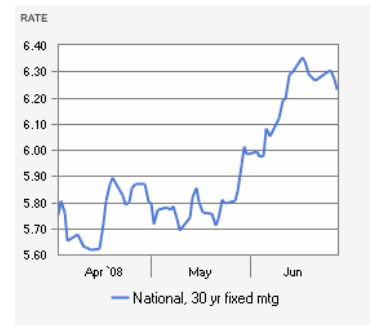
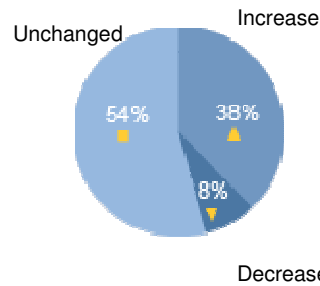
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Home Sales & Active Listings in NoVa Rolling 13 Months

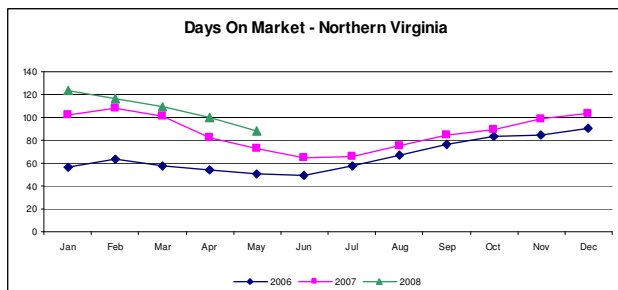


National Mortgage Rates

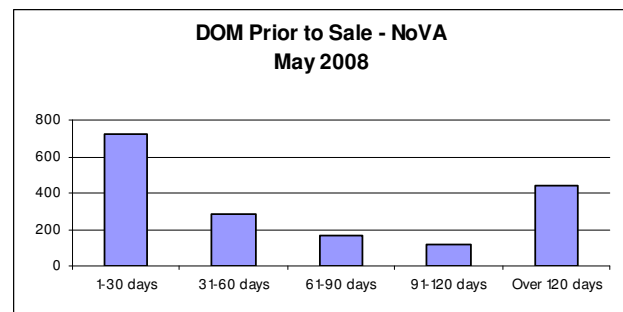


This week, a majority of the panelists believe mortgage rates will remain relatively unchanged (plus or minus 2 basis points) over the next 35 to 45 days. A little over a third believe rates will rise, and the rest think rates will fall.

Days on Market – Northern Virginia (Arlington, Alexandria, Fairfax, Fairfax City, Falls Church) January 2006 – Present



May Settlements Days on Market Prior to Sale No. Virginia (Arlington, Alexandria, Fairfax, Fairfax City, Falls Church)



Source: NVAR, MRIS, http://www.bankrate.com/bnm/news/news_mtg_home.asp Information deemed reliable but not guaranteed.

By the way...I'm never too busy for your referrals.

